Aarav Sharma

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EDUCATION

Example Business School (fictional) 2025 - 2027 (expected)
MBA

CGPA [X.X]/10. Consulting club president; case competition winner.

Example Institute of Technology (fictional) 2018 - 2022
B.Tech, Mechanical Engineering

First class with distinction; department rank 4.

EXPERIENCE

Example Strategy Advisors (fictional) May 2026 - Jul 2026
Summer Intern, Mumbai

- Sized the Rs 2,400 crore mid-market logistics software opportunity using top-down and bottom-up methods that agreed within 12 percent; used in the client's board paper.
- Interviewed 18 shippers and 6 experts to test 3 market-entry hypotheses; findings dropped one segment and focused the plan on two.
- Built a 14-slide storyline with action titles for the steering committee; the client approved the pilot.

Example Manufacturing Ltd (fictional) Jul 2022 - Jun 2025
Process Improvement Engineer, Pune

- Analysed 18 months of line data to find that 3 of 11 stoppage types caused 64 percent of downtime; targeted fixes cut downtime by 22 percent.
- Led a 6-person cross-functional team to redesign the changeover process; changeover time fell from 52 to 31 minutes, saving about Rs 85 lakh a year.
- Built a daily KPI dashboard that replaced 4 manual reports for 3 plant managers.

PROJECTS

Pro bono diagnostic: [local NGO]

Team of 4 mapped the donation process, found a 9-day approval delay and proposed a fix; delay fell to 3 days.

National case competition: market entry

Won among 300 teams with a 3-scenario recommendation on entering [market]; judged by [industry panel].

SKILLS

Core: Problem structuring, Market sizing, Business case modelling, Process diagnostics

Tools: Excel (advanced), PowerPoint, Tableau, SQL (basic)

Languages: English, Hindi, Marathi

EXTRACURRICULARS

- Consulting club president: ran 12 case workshops for 80 students.
- Volunteer teacher: taught maths to 25 students on weekends for 2 years.
- State-level chess player.

Fictional candidate. All names, employers, figures and contact details are invented for illustration.